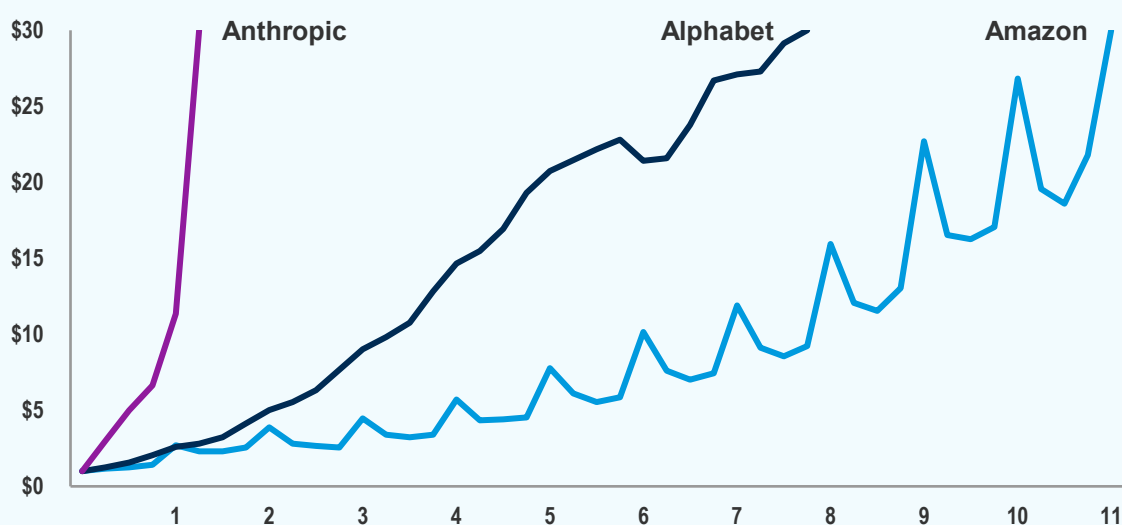


/ Alger On The Money

AI's Escape Velocity?

As the growth in revenue derived from artificial intelligence (AI) services accelerates, AI model companies are scaling in ways that challenge traditional assumptions about the time required to build large businesses. How do today's AI leaders compare with the most successful high-growth firms of the past, and what can investors learn from the differences?

Years to Scale Annualized Revenue from \$1 Billion to \$30 Billion



Source: FactSet (Alphabet, Amazon), Anthropic. Periods reflect each company's path from approximately \$1 billion to \$30 billion in annualized revenue. Amazon: 12/31/1998 to 9/30/2010. Alphabet: 3/31/2003 to 12/31/2010. Anthropic: 12/31/2024 to 4/6/2026.

- AI leaders are achieving exceptional absolute revenue growth on a compressed timeline as customers find meaningful value in their services, in our view. In addition to consumer usage for everyday tasks (e.g., planning a vacation, summarizing emails), enterprise adoption of AI solutions is broadening across areas such as life sciences research and drug discovery, software development, and customer service workflows.
- In the chart above, today's AI companies are generating revenue materially faster than those high-growth firms of prior cycles. AI lab Anthropic scaled its annualized revenue from \$1 billion to \$30 billion in under 2 years, well ahead of the 8 to 11 years it took Alphabet and Amazon to cover the same ground. We believe this in part reflects the fact that each new Anthropic model release expands addressable use cases, shortening the path from initial adoption to enterprise-scale spend.
- As AI model companies expand, we believe they necessitate significant increases in AI infrastructure, requiring sustained investment in semiconductors, memory, networking, and data center capacity. In our view, compute, storage, and network connectivity have become essential to the continued growth of AI model companies.

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